



Naval Information Warfare Center Pacific NIWC PAC Code 72100 International Cooperation Office





What We Do

Strategic Linkage	<ul style="list-style-type: none">• International Business Capture• Policy Linkage
Technology Security	<ul style="list-style-type: none">• Disclosure Policy• Export Licensing• CFIUS
Cooperative Programs	<ul style="list-style-type: none">• International Agreements (IAs)• Information and Personnel Exchange (IEAs/ESEP)
Security Cooperation	<ul style="list-style-type: none">• Foreign Military Sales (FMS)• Excess Defense Article (EDA) Transfers• International Training• 1206 Programs• Presidential Drawdowns

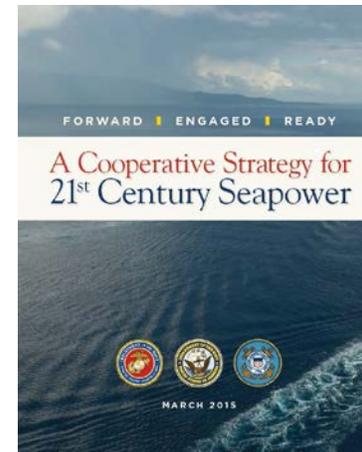


FMS vs. Cooperation

	FMS	Cooperation
Oversight	USD(P)	OUSD(A&S)
Customer	Country	PEO(PM)
Relationship	Buyer/Seller	PARTNERS
Complexity	MID	MID – HI
Timeframe	12-24 Months	24+ months
Governing Principle	Assistance	Equitability
Funding	FMS	O&M and RDT&E
Source	(CUSTOMER COUNTRY)	

COOPERATION DEPENDS UPON EARLY IDENTIFICATION OF EARLY REQUIREMENTS

“By expanding our network of allies and partners, and improving our ability to operate alongside them, naval forces: foster the secure environment essential to an open economic system based on the free flow of goods, protect U.S. natural resources, promote stability, deter conflict, and respond to aggression.”



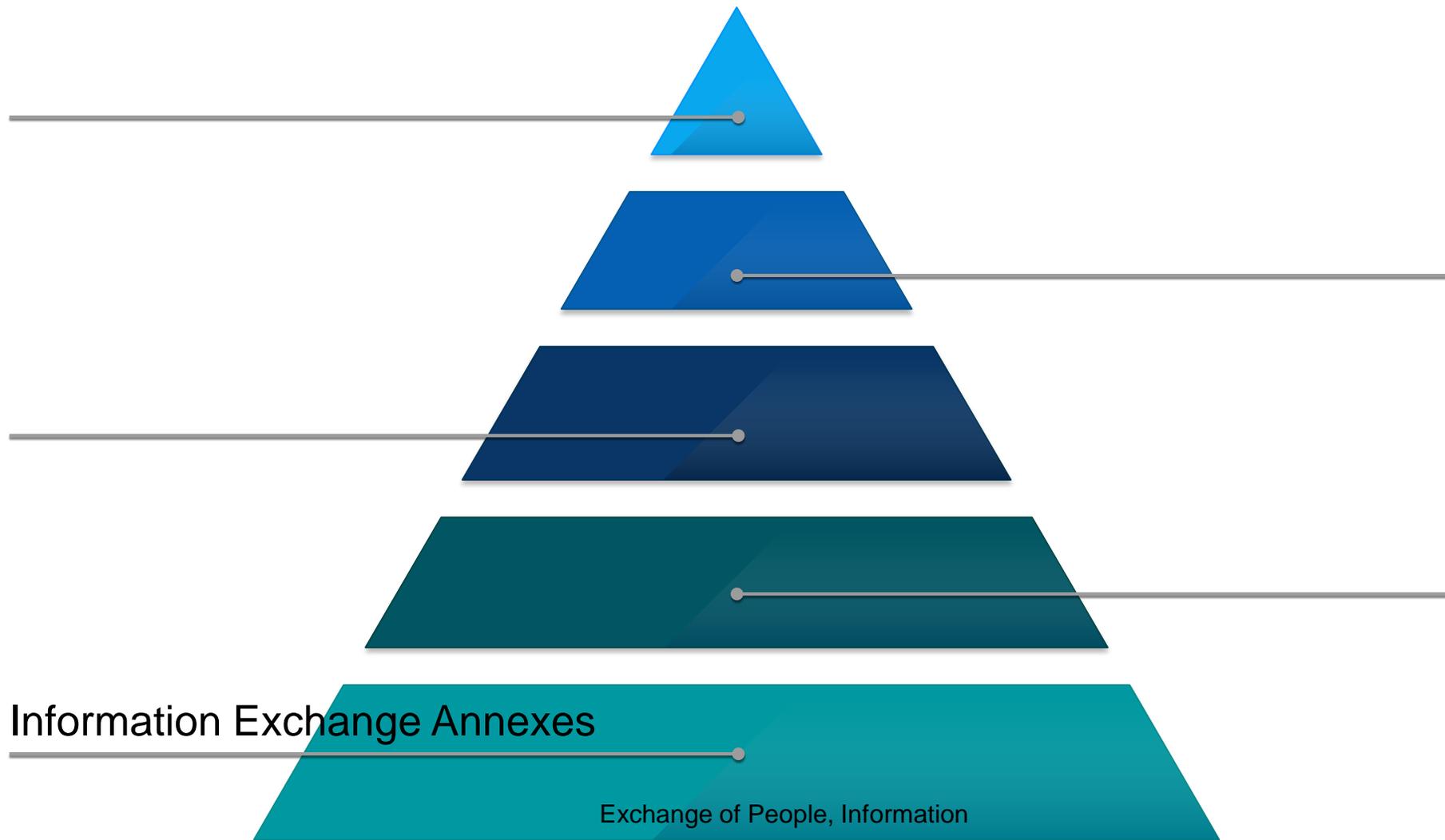
*Department of the Navy
A Cooperative Strategy for 21st Century Seapower
March 2015*



Building Trust working together



The Building Blocks of International Armaments Cooperation



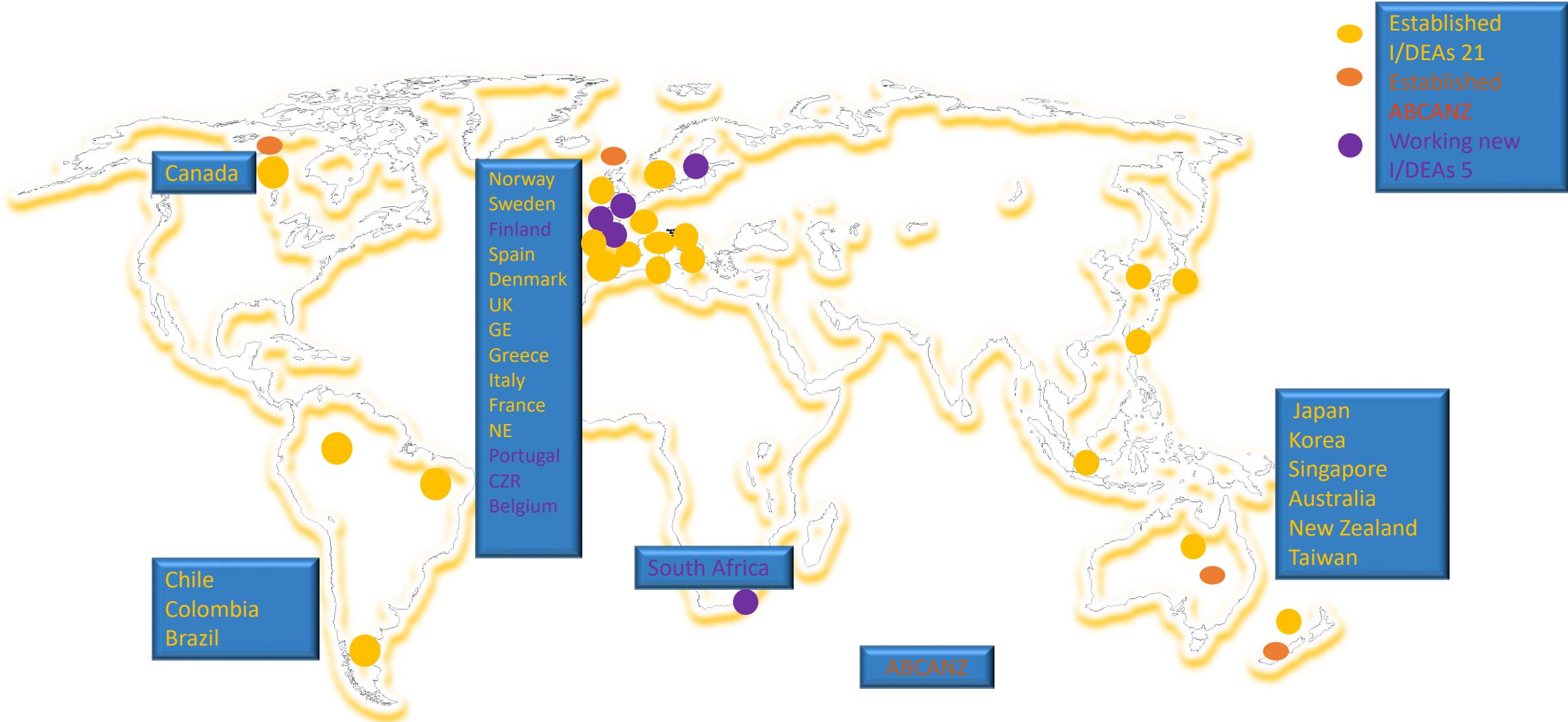
Information Exchange Annexes

Exchange of People, Information

Information Exchange Annexes (IEAs)



NIWC PAC International Cooperation IEA Footprint



- Established I/DEAs 21
- Established ABCANZ
- Working new I/DEAs 5

Canada

Chile
 Colombia
 Brazil

Norway
 Sweden
 Finland
 Spain
 Denmark
 UK
 GE
 Greece
 Italy
 France
 NE
 Portugal
 CZR
 Belgium

South Africa

ABCANZ

Japan
 Korea
 Singapore
 Australia
 New Zealand
 Taiwan

International Exchange Agreements IEAs

Information Exchange Agreements

21 active I/DEAs on Command, Control, Communications and Computers Annexes.

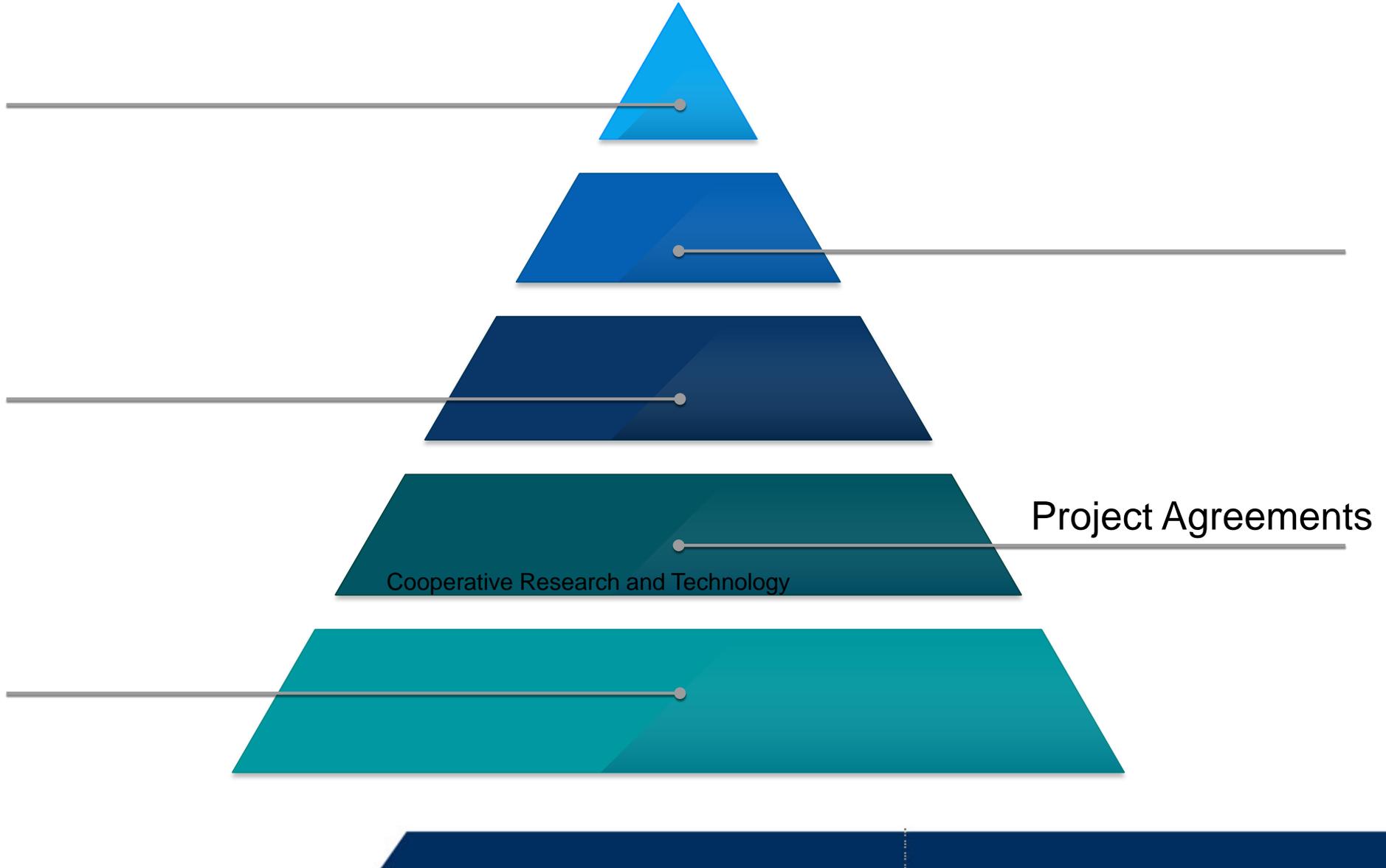
New signed Information Exchange Agreements

Brazil & Greece

Information Exchange Agreements under development

Belgium (With country for signature); Czech Republic (Readiness to sign)
Finland (initial drafting); Portugal (DoN staffing); South Africa (initial drafting)

The Building Blocks of International Armaments Cooperation



International Agreements (IAs)

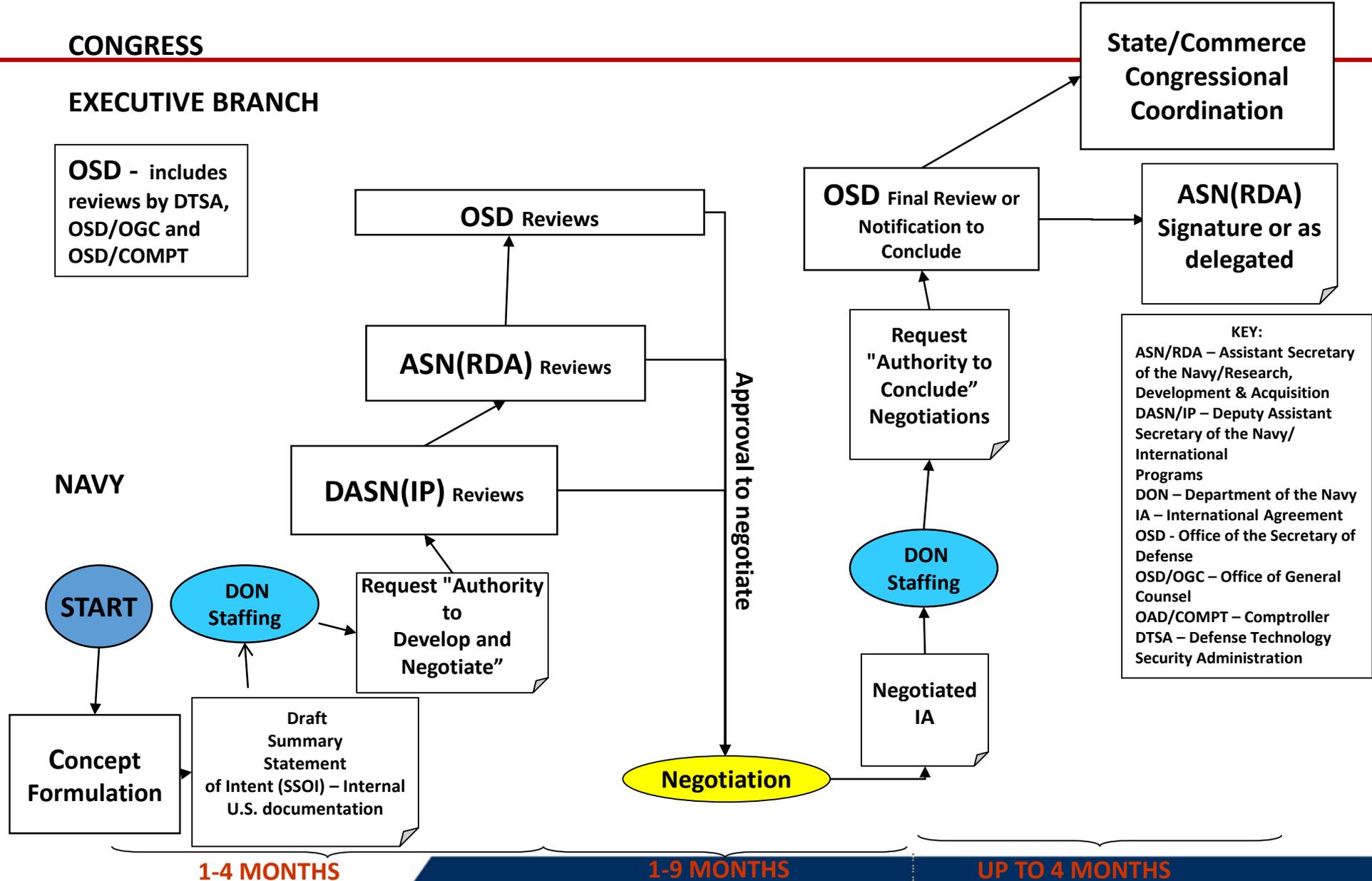




U.S. Staffing Process

CONGRESS

EXECUTIVE BRANCH

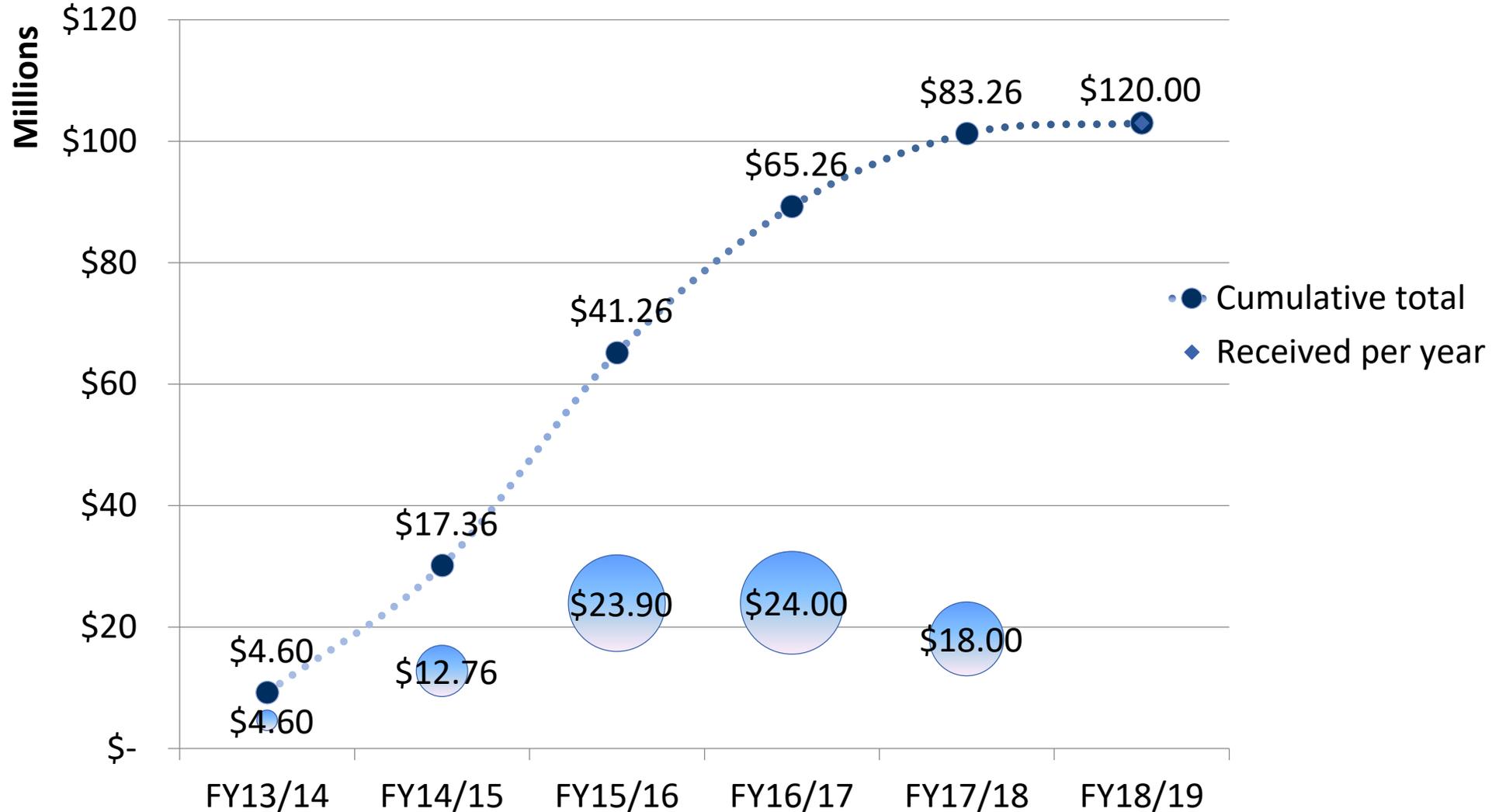




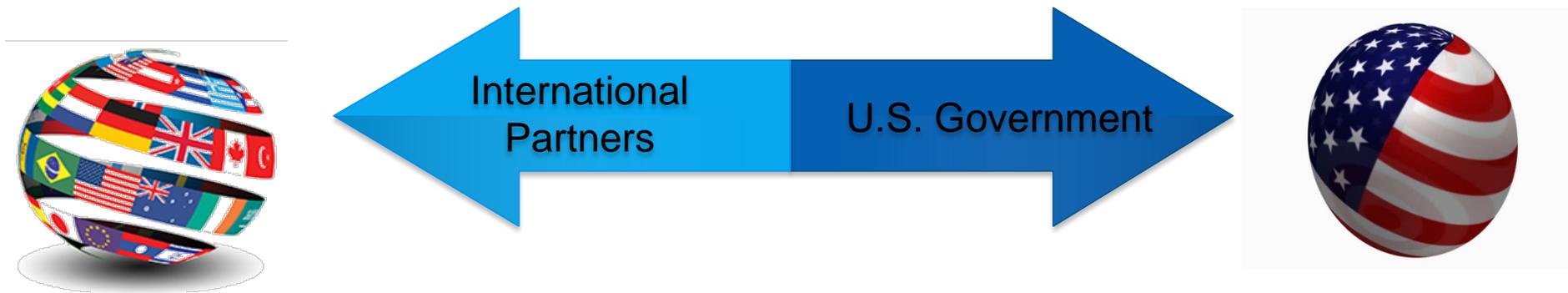
NIWC PAC International Cooperation PA Footprint



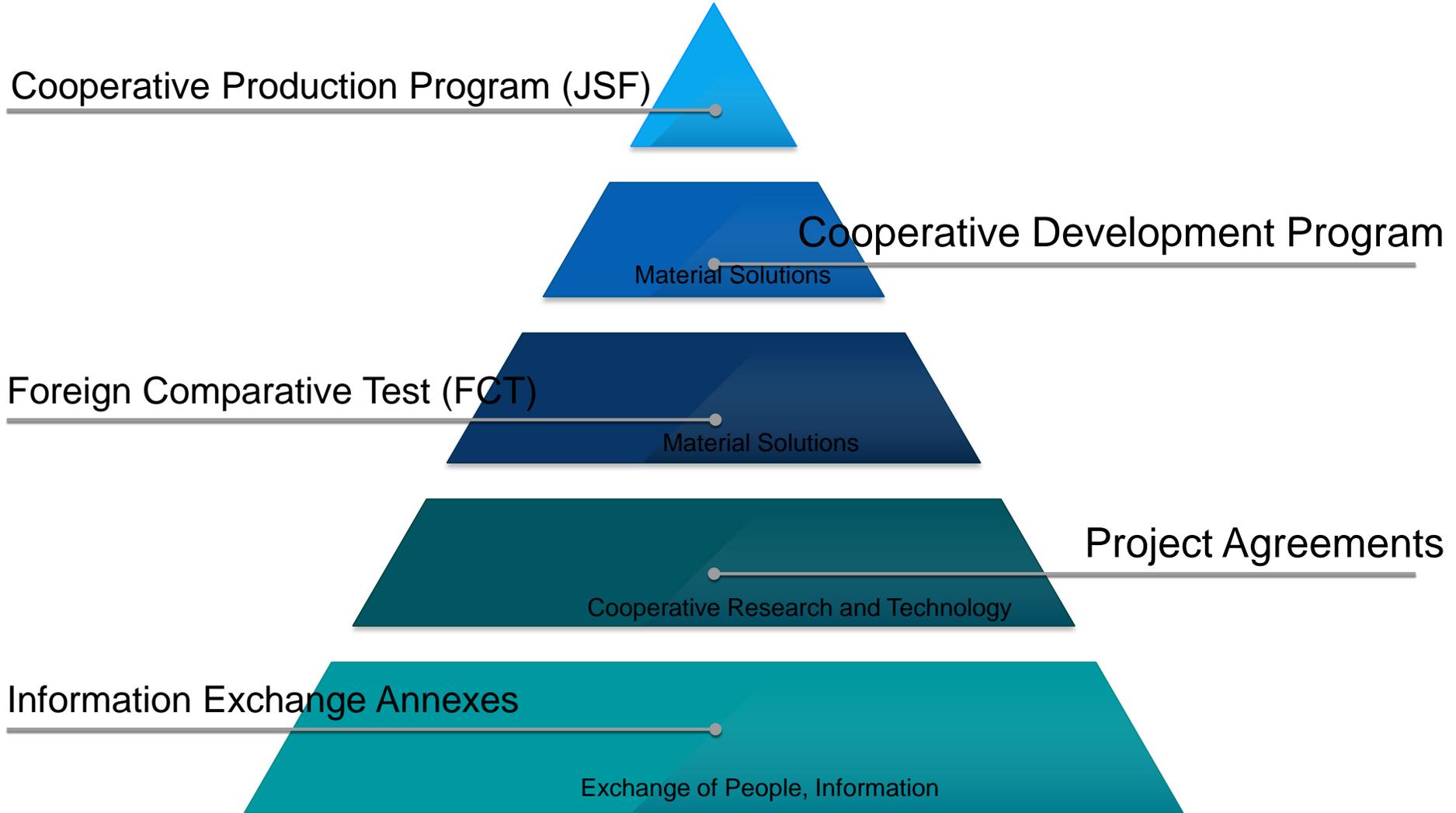
Cooperative Agreements Financial Contributions



Engineer and Scientist Exchange Program (ESEP)International



The Building Blocks of International Armaments Cooperation



No one nation can go at it alone



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QUESTIONS?